Attorney General's First Set of Information Requests

THE BERKSHIRE GAS COMPANY D.T.E. 04-47

Witness: Karen L. Zink
Date Filed: September 3, 2004

Question

AG-1-66: Regarding the Company's June 17, 2003 optimization performance report

filed in DTE 02-19, please identify the Allocation Team by name, title, organization, job description, experience, and specific responsibilities

regarding the Agreement allocations.

Supplemental Response:

William L. Barschdorf, Jr. – Supervisor, Gas Supply Support for the Berkshire Gas Company. Graduated from North Adams State College, now the Massachusetts College of Liberal Arts, in 1982 with a Bachelor of Arts degree in History. Held other positions with the Company including Computer Programmer Analyst and Resource Planning Analyst. Promoted to current position in 1997. Responsible for supervising the forecasting, budgeting and procurement of system gas supply. Manage the gas supply assets of the company to maximize margins returned to firm ratepayers. Supervise the preparation of various gas supply filings and testify before regulating agencies. Job specifics include:

- Contract negotiation, compliance and administration.
- Gas supply and propane supply purchasing
- Manage supply portfolio to ensure a least cost dispatch
- Monitor regulatory proposals, report possible changes and recommend action required by the company
- Prepare and review various gas supply related reports and take appropriate action. Coordinate information, disperse as needed
- Interface with other departments as required
- Coordinate activities of outside consultants. Attend various meetings to keep current on industry issues

Brian K. Hawley – Manager, Gas Supply for NYSEG and RG&E. Graduated from Binghamton University with a degree in Economics. Began working for NYSEG as a contractor in 1991 in the Electric Marketing Department. In 1992, hired by NYSEG as a Project Analyst in the Electric Marketing Department. In 1994, promoted to Senior Analyst in the Pricing and Economics Department. Primary responsibilities in that position were to carry out the provisions of the electric and gas settlement, develop the revenue requirement to support the increases under the terms of the settlement, and perform analysis to support negotiating new settlements. In 1997 promoted to Principal Analyst in the Gas Pricing Department. Primary responsibilities included forecasting gas costs for internal business planning

and regulatory purposes. In 2000 promoted to Manager Gas Load Forecasting and Reporting. Primary responsibilities were forecasting electric load, electric peak, gas load, and forecasting commodity cost of gas. In 2001 promoted to Manager, Gas Trading & Supply for NYSEG and in March 2003 appointed Manager Gas Supply for RG&E and NYSEG. Primary responsibilities include purchasing all Canadian, Gulf and Market area commodity, capacity releases and off-system sales, negotiating the terms of long-term and short-term supply contracts, and all supply planning. Additionally, responsible for financial positions taken to eliminate customer commodity risk.

John P. Rudiak - Director of Energy Services for Connecticut Natural Gas Corporation ("CNG") and The Southern Connecticut Gas Company ("SCG"). Holds a BS degree from Fairfield University in Finance, an MBA from the University of Hartford, and a Certificate of Advanced Study in Finance from Fairfield University. Has been involved in matters related to gas supply for CNG since 1985 and for CNG and SCG since 2001. Experience includes gas supply regulated and unregulated markets, contract negotiations, marketing trading, operations, wholesale and retail use of natural gas, pipeline rates and services, industry issues, and state and federal regulatory matters, gas supply planning and gas supply accounting.